



Grayson County RFP 2024-11
Questions and Answers – updated as of 11/4/2024

1. Reading through the attachment and I'm not seeing the following information. Can you please provide this information?

- Current provider: **Nationwide**
- Total assets:
 - 401a assets: **as of March 31, 2024 – \$2,438,387.00**
 - 457b assets: **as of March 31, 2024 – \$15,629,973.00**
- Total Participants:
 - 401a participants – **as of March 31, 2024 - 255**
 - 457b participants – **as of March 31, 2024 - 370**
- Annual Contributions:
 - 401a - **as of March 31, 2024 - \$194,935.00**
 - 457b - **as of March 31, 2024 - \$216,655.00**

2. Is there a due date to submit questions? **Questions can be asked about the RFP until November 6, 2024, until the end of the work day.**

3. What are the asset sizes of the 457(b) plan and the 401(a) plan? **See above**

4. What is the reason for issuing the RFP? (e.g., current vendor contract expiration)

- **ROTH Capability**
- **Ability to sync with the Grayson County Payroll system**
- **Ability for participants to be able to make changes online**
- **Enrollment online capability**
- **Contribution Changes online**
- **Beneficiaries online**
- **Elect ROTH or Traditional contributions**
- **Lower investment cost**
- **Provide Payroll Services to simplify the process for the Grayson County Payroll department**
- **Better tools for Grayson County Administration to service the plan**
- **Lower total plan cost**
- **Provide participant services**
- **Provide plan services**
- **Improved online accessibility**

5. Which firm or firms currently provide the services and are they invited to rebid? Nationwide - Yes
6. While reviewing the Grayson County RFP Questionnaire to confirm if there are other documents available to review? For example, any details regarding assets/investments for each plan, participant counts, and plan documents?
- Additional documents can be found on the Grayson County Purchasing website at the provided link, along with a copy of this document. <https://www.co.grayson.tx.us/page/pur.rfp>**
7. Does the plan currently have loans? If so, how many? **Loans 76 - \$608,822**
8. Does the plan have retirees receiving monthly installments? If so, how many? **Retiree Installments - 13**
9. The RFP requests one original, one copy and one flash drive? Can we send the response electronically via email or do you want the hard copies? **We would like hard copies.**
10. Please provide the tickers or CUSIPS for the funds included on the Grayson County List of Funds Report. **See Attached Copy of "Grayson County List of Funds – Balance for RFP 10-15-2024, on the Grayson County Purchasing website <https://www.co.grayson.tx.us/page/pur.rfp>**
11. Do you currently have Managed Accounts with Nationwide? If so, please provide assets and number of participants enrolled.
- 12 participants in the Nationwide Pro Account - \$44,500**
- 1 Schwab Choice Retirement Account - \$15,900**
12. Please provide the number of outstanding loans with Nationwide.
- 76 loans - \$760,314**
13. Question #9 under Firm Strength, Experience and Qualifications on Page 3

9. Complete the following tables for Public Sector retirement plan clients you record kept:

<u>TOTAL ASSETS (\$)</u>	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
<u>All Defined Contribution</u>					
<u>457</u>					
<u>401(a)</u>					
<u>All Defined Contribution</u>					
<u>457</u>					
<u>401(a)</u>					

***Highlighted information above is duplicated.**