

GRAYSON COUNTY, TEXAS

REQUEST FOR PROPOSAL

RETURN PROPOSAL TO:

GRAYSON COUNTY AUDITOR'S OFFICE
100 W. Houston Street
Sherman, TEXAS 75090

The enclosed REQUEST FOR PROPOSAL and accompanying SPECIFICATIONS are for your convenience in offering the referenced products and/or services for Grayson County.

Sealed PROPOSALS shall be received no later than:

10:00 A.M., WEDNESDAY, AUGUST 04, 2010

MARK ENVELOPE OR ELECTRONIC TRANSMISSION: "RFP NO. 10-07-01, JAIL CONTROLS"

Grayson County appreciates your time and effort in preparing a Proposal. Please note that all proposals must be received at the designated location by the deadline shown. Proposals received after deadline will be returned unopened and shall be considered void and unacceptable. Opening is scheduled to be held in the Purchasing Agent's Office, 100 W. Houston St., Sherman, Texas, at 10:00 A.M., on the closing date.

If you do not wish to submit a proposal at this time but wish to remain on the bid list for this commodity, please submit a "NO OFFER" by the same time and at same location as stated for bidding. If response is not received in the form of a "PROPOSAL" or "NO OFFER" for three (3) consecutive RFP'S, bidder will be removed from bid list. If however, you choose to "NO OFFER" this product and/or service and wish to remain on bid list for other commodities and/or services, please state the particular product and/or service under which you wish to be classified.

Grayson County is appreciative of the time and effort you expended to submit an offer. We would appreciate you indicating on your "NO OFFER" response any requirements of this RFP request which may have influenced your decision to "NO OFFER".

Awards should be made approximately two weeks after PROPOSAL opening date. Offerers desiring a copy of the tabulation sheet may request same by enclosing a self-addressed stamped envelope with offer. RESULTS WILL NOT BE GIVEN BY TELEPHONE. If you have any questions, please contact the Grayson County Purchasing Department at (903) 813-4259, Jeff Schneider - Purchasing Agent.

10-07-01

GRAYSON COUNTY

REQUEST FOR PROPOSAL

RFP NO. 10-07-01

BY ORDER OF the Commissioners Court of Grayson County, Texas sealed Proposals will be received for:

JAIL CONTROLS/COMMUNICATIONS RETRO-FIT

GRAYSON COUNTY'S INTENT of this Request for Proposal is to contract for complete furnishing of hardware, software, installation, and training to give a complete and ready to use jail controls and communications retro-fit which includes CCTV, lighting and intercom systems.

IT IS UNDERSTOOD that the Commissioners Court of Grayson County, Texas reserves the right to accept or reject any and/or all proposals as it shall deem to be in the best interest of Grayson County. Receipt of any proposal shall under no circumstances obligate Grayson County to accept the lowest dollar proposal. The award of this contract shall be made to the responsible offerer whose proposal is determined to be the lowest evaluated offer resulting from negotiation, taking into consideration the relative importance of price and the other evaluation factors set forth in the request for proposals.

PROPOSALS SHALL include this RFP and all additional documents submitted. Each proposal shall be placed in a separate sealed envelope, and each signature page shall be manually signed by a person having the authority to bind the firm in a contract. The envelope shall be sealed and marked clearly on the outside as shown below. FACSIMILE TRANSMITTALS SHALL NOT BE ACCEPTED.

Electronic proposals shall be delivered to the specified "electronic mail" (E-mail)address , with electronic signature of a person having authority to bind the firm in a contract. FACSIMILE TRANSMITTALS SHALL NOT BE ACCEPTED

SUBMISSION OF PROPOSALS: Sealed offers shall be submitted to:
Grayson County Auditor's Office
100 W. Houston Street
Sherman, Texas 75090

Electronic Proposals shall be submitted to: bids@co.grayson.tx.us

NO LATER THAN 10:00 A.M., WEDNESDAY, AUGUST 04, 2010

MARK ENVELOPE OR ELECTRONIC TRANSMISSION: " RFP NO. 10-07-01, JAIL CONTROLS "

ALL PROPOSALS MUST BE RECEIVED IN COUNTY AUDITOR'S OFFICE
BEFORE OPENING DATE AND TIME

FUNDING: Funds for payment have been provided through the Grayson County budget approved by the Commissioners Court for this fiscal year only. State of Texas statutes prohibit the obligation and expenditure of public funds beyond the fiscal year for which a budget has been approved. Therefore, anticipated orders or other obligations that may arise past the end of the current Grayson County fiscal year shall be subject to budget approval.

LATE PROPOSALS: Proposals received in County Auditor's office after submission deadline shall be returned unopened and will be considered void and unacceptable. Grayson County is not responsible for lateness of mail, carrier, etc. and time/date stamp clock in Auditor's Office shall be the official time of receipt.

ELECTRONIC BID SUBMITTAL: is defined as the prospective bidder's access for the purpose of submitting formal sealed bids/proposals (IFB/RFP) to Grayson County by electronic mail.

Bids/proposals shall be submitted to: bids@co.grayson.tx.us. This is a confidential, reserved address for bid/proposal submittal only. All other communications should be addressed specific to the intended recipient.

The SUBJECT LINE of the transmittal should be the IFB/RFP number and title as specified on page one and two of the bid document. The message body shall contain the company/individuals name, point of contact address and phone number. Bid submission statement shall be in the format of an attachment using one or a combination of the formats listed below.

Electronic bid/proposal formats shall be any combination of the following formats: Microsoft Word, Microsoft Excel, Microsoft PowerPoint, or Adobe Acrobat. Multiple document submissions shall be submitted in one single message. Example; if you have one bid submission that includes a Microsoft Word document and a Microsoft Excel spreadsheet, both must be attached to the one message. Submissions received in any other format not listed above may be rejected.

Submitted bids/proposals shall be in accordance with the date and time set forth in this Specification. Any bids received after the listed closing date and time shall not be considered. Grayson County is not responsible for equipment or software failure that may cause delay or non-delivery.

Grayson County is not responsible for electronic bids/proposals containing viruses that cannot be eradicated, or that are corrupted as a result.

LATE BIDS: Bids received in County Auditor's office, or e-mail address, after submission deadline shall be returned unopened and will be considered void and unacceptable. Grayson County is not responsible for lateness of mail, electronic systems failure, carrier, etc. and time/date stamp clock in Auditor's Office, or e-mail destination time stamp, shall be the official time of receipt.

ALTERING PROPOSALS: Any inter-lineation, alteration, or erasure made before opening time must be initialed by the signer of the proposal, guaranteeing authenticity.

WITHDRAWAL OF PROPOSAL: A proposal may not be withdrawn or cancelled by the offerer for a period of ninety (90) days following the date designated for the receipt of proposal, and offerer so agrees upon submittal of their proposal.

PROPOSALS WILL BE received and publicly acknowledged at the location, date and time stated above. Offerers, their representatives and interested persons may be present. The proposals shall be reviewed and acknowledged only so as to avoid disclosure of the contents to competing offerers and kept secret during negotiations.

However, all proposals shall be open for public inspection after the contract is awarded, except for trade secrets and confidential information contained in the proposal and identified by offerer as such.

SALES TAX: Grayson County is by statute exempt from the State Sales Tax and Federal Excise Tax; therefore, the bid price shall not include taxes.

CONTRACT AWARD: Grayson County reserves the right to award the contract to the evaluated lowest proposal resulting from negotiation, considering the weighted factors of evaluation.

CONTRACT: This proposal, accompanying documents, and any negotiated terms, when properly accepted by Grayson County, shall constitute a contract equally binding between the successful offerer and Grayson County. No different or additional terms will become part of this contract with the exception of a Change Order.

CHANGE ORDERS: No oral statement of any person shall modify or otherwise change, or affect the terms, conditions or specifications stated in the resulting contract. All change orders to the contract will be made in writing by Grayson County Purchasing Agent.

CONFLICT OF INTEREST: No public official shall have interest in this contract, in accordance with Vernon's Texas Codes Annotated, Local Government Code Title 5, Subtitled C, Chapter 171.

ETHICS: The offerer shall not accept or offer gifts or anything of value nor enter into any business arrangement with any employee, official or agent of Grayson County.

EXCEPTION/SUBSTITUTIONS: All proposals meeting the intent of this request for proposal will be considered for award. Offerer's taking exception to the specifications, or offering substitutions, shall state these exceptions in the section provided or by attachment as part of the proposal. The absence of such a list shall indicate that the offerer has not taken exceptions and shall hold the offerer responsible to perform in strict accordance with the specifications of the RFP. Grayson County Commissioners Court reserves the right to accept any and/or all/none of the exception(s)/substitution(s) deemed to be in the best interest of the County.

ADDENDA: Any interpretations, corrections or changes to this Request for Proposal and Specifications will be made by addenda. Sole issuing authority of addenda shall be vested in Grayson County Purchasing Agent. Addenda will be mailed to all who are known to have received a copy of this Request for Proposal. Offerers shall acknowledge receipt of all addenda.

PROPOSAL MUST COMPLY with all federal, state, county and local laws concerning this type of commodity(ies), service(s).

MINIMUM STANDARDS FOR RESPONSIBLE PROSPECTIVE OFFERERS: A Offerer must affirmatively demonstrate their responsibility. A offerer must meet the following requirements:

- 1.) have adequate financial resources, or the ability to obtain such resources as required;
- 2.) be able to comply with the required or proposed delivery schedule;
- 3.) have a satisfactory record of performance;
- 4.) have a satisfactory record of integrity and ethics;
- 5.) be otherwise qualified and eligible to receive an award.

Grayson County may request representation and other information sufficient to determine offerer's ability to meet these minimum standards listed above.

REFERENCES: Grayson County requests offerer to supply, with this RFP, a list of at least three (3) references where like commodities/services have been supplied by their firm. Include name of firm, address, telephone number and name of representative.

OFFERER SHALL PROVIDE with this proposal response, all documentation required by this RFP. Failure to provide this information may result in rejection of proposal.

SUCCESSFUL OFFERER SHALL defend, indemnify and save harmless Grayson County and all its officers, agents and employees from all suits, actions, or other claims of any character, name and description brought for or on account of any injuries or damages received or sustained by any person, persons, or property on account of any negligent act or fault of the successful offerer, or of any agent, employee, subcontractor or supplier in the execution of, or performance under, any contract which may result from award of this RFP. Successful offerer shall pay any judgment with cost which may be obtained against Grayson County growing out of such injury or damages.

TERMINATION OF CONTRACT: This contract shall remain in effect until contract expires, delivery/completion and acceptance of products and/or services ordered or terminated by either party with a thirty (30) days written notice prior to any cancellation. The successful offerer must state therein the reasons for such cancellation. Grayson County reserves the right to award cancelled contract to next lowest and best proposal as it deems to be in the best interest of the County.

TERMINATION FOR DEFAULT: Grayson County reserves the right to enforce the performance of this contract in any manner prescribed by law or deemed to be in the best interest of the County in the event of breach or default of this contract. Grayson County reserves the right to terminate the contract immediately in the event the successful bidder fails to: 1.) meet delivery or completion schedules, or 2.) otherwise perform in accordance with these specifications. Breach of contract or default authorizes the County to award to another offerer, purchase elsewhere and charge the full increase in cost and handling to the defaulting successful offerer.

CONTRACT ADMINISTRATOR: Under this contract, Grayson County may appoint a contract administrator with designated responsibility to ensure compliance with contract requirements, such as but not limited to, acceptance, inspection and delivery. The contract administrator will serve as liaison between the Grayson County Purchasing Department (which has the overall contract administration responsibilities) and the successful offerer.

INVOICES shall show all information as stated above and shall be mailed directly to the Grayson County Auditor's Office, P.O. Box 876, Sherman, Texas 75091.

IN ACCORDANCE with the State of Texas Prompt Payment Act, Article 601f V.T.C.S., payment will be made after receipt and acceptance by the County of the merchandise ordered and of a valid invoice. Successful offerer is required to pay subcontractors within ten (10) days after the successful offerer receives payment from the County.

VENUE: This agreement will be governed and construed according to the laws of the State of Texas. This agreement is performable in Grayson County, Texas.

ASSIGNMENT: The successful offerer shall not sell, assign, transfer, subcontract, or convey this contract, in whole or in part, without the prior written consent of Grayson County.

SILENCE OF SPECIFICATION: The apparent silence of these specifications as to any detail or to the apparent omission from it of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail. All interpretations of these specifications shall be made on the basis of this statement.

INSURANCE: Before commencing work, the successful bidder shall be required, at his own expense, to furnish the Grayson County Purchasing Agent within ten (10) days of notification of award with certificates of all insurance policies for all requirements as stated below to be in force throughout the term of the contract.

A. Commercial General Liability insurance at minimum combined single limits of (\$500,000 per occurrence and \$500,000 general aggregate) for bodily injury and property damage, which coverage shall include products / completed operations at \$500,000 per occurrence. Coverage must be written on an occurrence form.

B. Commercial Automobile Liability insurance at minimum combined single limits of \$300,000 per occurrence for bodily injury and property damage, including owned, non-owned, and hired vehicle coverage.

All insurance must be written on forms filed with and approved by the Texas State Board of Insurance. Certificates of Insurance shall be prepared and executed by the insurance company or it's authorized agent.

All required insurance shall be in force throughout the term of this contract. Failure to provide or any lapse in the required insurance may cause for immediate cancellation of award of this contract.

Note: Grayson County reserves the right to reject any proposal submitted by a person(s) or company(ies) having delinquent property taxes owed to Grayson County Texas.

ANY QUESTIONS concerning submitting this RFP should be directed to the Purchasing Department at (903) 813-4259, Jeff Schneider - Purchasing Agent.

GRAYSON COUNTY

SPECIFICATIONS AND PROPOSAL SHEETS

GENERAL: It is the intent of the following specification to describe, in general, the jail controls systems needed by Grayson County.

EVALUATION CRITERIA:

Proposals will be evaluated based on the following criteria:

- 25% Qualifications and reputation of the firm/system.
- 35% Technological features, service.
- 15% Time and ease of installation.
- 25% Price.

Grayson County reserves the right to negotiate the contract in accordance with Local Government Code section 262 for requests for proposals. We also reserve the right to award contract (s) based on the lump sum, per section.

Please include any additional information you desire to enable Grayson County in evaluation your proposal.

Include with your proposal a detailed explanation of the steps, procedures, and reports that your firm uses in the performance of the services.

DESCRIPTIVE LITERATURE: Each bidder is requested to submit with this bid FIVE (5) copies of descriptive literature sufficient in detail to enable an intelligent comparison of the specification of the commodity(yes) bid with that of the commodity(yes) stated in this bid. Failure to provide literature with this RFP may be cause for rejection.

GRAYSON COUNTY
SPECIFICATION AND PROPOSAL SHEETS
COMMUNICATION EQUIPMENT

This Request for Proposal is for a complete and ready to use jail controls, CCTV, lighting, and intercom systems retro-fit in the existing Grayson County Jail.

PURPOSE

This Request for Proposal contains information necessary for the submittal of proposals for jail controls/communications system retro-fit. Grayson County is requesting that each submitter provide a full description of features and associated charges for services that will be used to satisfy the requirements of this Request for Proposal. Use any additional pages required for explanation and/or details.

Site: The work site is the Grayson County Jail, 200 S. Crockett Street, Sherman, Texas. For site visit, please contact Roger Braziel, 903-813-4200, Ext. 2277.

Proposers are responsible to know the work site and inventory of systems.

Systems must meet or exceed Texas Jail Standards.

SYSTEMS:

Proposed systems must be designed specifically for use in correctional facilities.

Correctional facility control system shall be based on multiple checks and balances and utilize self-repairing software which repairs problems associated with corrupted microcode. System shall process a command from the user via either touch-screen or mouse control acted upon by activating an icon on the LCD screen which is representative of the device the user wishes to control; such as a door lock or intercom. The PC which provides the user interface also carries the database which provides information regarding port numbers, interlocking data, user security levels, user modification entries of the system's icons and facility and the log. The control PC shall be a fanless type as to minimize and dust contamination or overheating due to fan failure. The system commands shall be executed and response back to the control PC in no longer than 15.5 microseconds. Control system shall carry a warranty period of 5 years with guaranteed response time.

The command shall then qualified by 16 different checks to ensure the data integrity and then the command will be passed to the node subsystem responsible for the direct interface of the control endpoints. This communication shall be handled via RS-232 communications with appropriate software and hardware error-checking. The command shall be processed by a RISC architecture processor and command operation is dependant on the port address of the endpoint. Should the endpoint be located in a device ID which is not located on the local node, the control commands are send out to the CAN network port. The node shall process command and control words on to 2 endpoint device loops. One loop has higher priority and only handles doors. Each loop shall have its own set of error checking which is an additional 8 levels which is also transmitted back to the control PC.

The CAN network shall be constructed using galvanically-isolated electronics to eliminate ground loops. The CAN bus shall also have its own set of error checking of an additional 4 levels.

All circuit boards in the control system shall be no less than 0.095 fiber and carry the maximum flame retardant. The copper used for tracks shall be no less than 2 ounce. These 2 requirements shall not be reduced as to minimize any structural or mechanical movement resulting in hairline fractures which will oxidize and create high resistance shorts or other intermittent problems. All circuit interconnects shall be of gas-tight to minimize any connector oxidation and this intermittent contact problems. All connections to the circuit boards shall be plugs with screw-terminations to facilitate quick maintenance.

System shall provide error status both at the hardware and higher-level language level and every mouse or other action shall be logged with a date and time stamp. Further, the system voltages and system temperature shall also be logged every 15 seconds to facilitate error diagnosis due to environmental conditions. System shall possess indicators at each endpoint control board to indicate input and control status as well as communication and power errors.

User software shall contain all required to enable the facility to modify, add or delete control endpoint icons or walls. High level software shall provide for multiple security level user logins. Software shall be usable in any facility with the only differences being in the facility-specific database. Software shall have the ability to drive large-format displays such as plasma and LCD operating in an HD environment. Icons shall change color based on the current status of the endpoint. Controls system shall possess the capability for a riot function in which every endpoint controlled will revert to its negated or 'off' or closed state and automatically log off the current user. Once the riot mode has been initiated, a supervisory login is required to bring control back to the local PC. System shall further have the capability to operate the facility from a secondary location in the event of a riot.

Door endpoint control- All door controls shall be able to accept 3 to 260 volt AC or DC input to determine door position status. Door controls shall be able to control DC or AC gate or slider style doors. Each control board shall control no less than 16 doors. Door control boards shall be no less than 0.095 fiber and carry the maximum flame retardant. The copper used for tracks shall be no less than 2 ounce. These 2 requirements shall not be reduced as to minimize any structural or mechanical movement resulting in hairline fractures which will oxidize and create high resistance shorts or other intermittent problems. All circuit interconnects shall be of gas-tight to minimize any connector oxidation and this intermittent contact problems. All connections to the circuit boards shall be plugs with screw-terminations to facilitate quick maintenance. Door endpoint control boards shall possess LED indicators to indicate input and control status as well as communication and power errors.

Intercom endpoint control- All intercom controls shall be able to control either 45 ohm, 25 or 70 volt speakers. Intercom amplifier shall have wattage to enable the amplifier to drive 15 speakers without damage. Intercom system shall provide an audio path for use with a higher power all-call amplifier of 150 watts. All intercom endpoint boards shall have 15 endpoint capability with an un-committed relay for use with 'mute' or bank switching for multiple masters. Intercom endpoint boards shall accept 3 to 260 volt AC or DC input to indicate signaling from an end-user. Duress capability shall be accomplished by a daughter-board. Each duress channel shall be of

an adaptive PID control point based on acoustic energy. The threshold bands shall be processor-based on RISC technology. All intercom associated boards shall be no less than 0.095 fiber and carry the maximum flame retardant. The copper used for tracks shall be no less than 2 ounce. These 2 requirements shall not be reduced as to minimize any structural or mechanical movement resulting in hairline fractures which will oxidize and create high resistance shorts or other intermittent problems. Intercom endpoint control boards shall possess LED indicators to indicate input and control status as well as communication and power errors.

Video endpoint control- All video endpoints shall be based on break-before-make solid-state switching. Video boards shall possess 1 of N selection to allow chaining of video boards for selected video input. Video boards shall also possess 4 mini-switchers complete with their own video output. This mini-switcher control of 1 to 4, 1 to 3, 1 to 2, or a single video input displayed shall be through the use of dip-shunts. Video connections shall be made directly on the board. The video endpoint boards shall be no less than 0.095 fiber and carry the maximum flame retardant. The copper used for tracks shall be no less than 2 ounce. These 2 requirements shall not be reduced as to minimize any structural or mechanical movement resulting in hairline fractures which will oxidize and create high resistance shorts or other intermittent problems. Video endpoint control boards shall possess LED indicators to indicate control status as well as communication and power errors.

Lighting endpoint control- All lighting control shall be through the use of low-voltage control to facility-supplied Solid State Relays (SSRs). Lighting endpoints shall be no less than 0.095 fiber and carry the maximum flame retardant. The copper used for tracks shall be no less than 2 ounce. These 2 requirements shall not be reduced as to minimize any structural or mechanical movement resulting in hairline fractures which will oxidize and create high resistance shorts or other intermittent problems. Lighting endpoint control boards shall possess LED indicators to indicate input and control status as well as communication and power errors.

Node Control- Node control of endpoints shall have the capability to control and accept information from up to 1024 independent endpoints. The endpoints are divided into 2 control loops with one having more priority than the other which shall be used for door control and status. Node shall have an 8 digit numerical display for use as normal status, and hardware level error status of communications between the control PC and the node as well as the CAN network and the node. Node shall also indicate numerous loop errors as well in an effort to expediently indicate a source of errors. Node shall be no less than 0.095 fiber and carry the maximum flame retardant. The copper used for tracks shall be no less than 2 ounce. The node shall have a 4-layer architecture to allow noise-free system communication. These 3 requirements shall not be reduced as to minimize any structural, mechanical movement, or digital noise resulting in hairline fractures which will oxidize and create high resistance shorts or other communication intermittent problems. Node control boards shall possess LED indicators to indicate communication and power status. Node shall provide a 15 second 'heartbeat' which guarantees notification of a node to control PC communication failure in a short time.

Pricing: Please use your own format for pricing this project. Include materials, labor, training and reoccurring systems maintenance costs for five (5) years past the warranty period.

Warranty: State warranty period including parts, labor and travel. _____

OFFERER DOES () DOES NOT () MEET /AGREE TO ALL SPECIFICATIONS

EXCEPTIONS: _____

FIRM/BIDDER: _____

BY: _____
Signature Title
Type or Print Name and Title

ADDRESS: _____
Street Address and/or P.O. Box No.

PHONE: () _____ () _____
City State Zip Code
A/C Phone Number A/C Fax Number

LIST THREE (3) COMPANIES OR GOVERNMENTAL AGENCIES WHERE THESE SERVICES HAVE BEEN PROVIDED:

1. Company Name: _____
Address: _____ Telephone No.: _____
Contact Person: _____ Title: _____
2. Company Name: _____
Address: _____ Telephone No.: _____
Contact Person: _____ Title: _____
3. Company Name: _____
Address: _____ Telephone No.: _____
Contact Person: _____ Title: _____

RETURN ALL PAGES OF THIS RFP PACKAGE AND ALL DOCUMENTATION REQUIRED BY THIS REQUEST FOR PROPOSAL